

## EXPERTISE

### API

Implementation of interactions via API.  
Harmonization of Inter-system communication.  
Web-services evolution research.

### INTERFACE

Research of implementation of conformity data.  
Able to ensure coherency of data and stream between systems.

### INTEGRATION

Implementing projects in production.  
Implementations follow-up.

## WORK EXPERIENCE

SINCE 09.2018

### CONTENTSQUARE - SENIOR SOLUTION CONSULTANT EMEA

- Global demo system responsible
- Create a demo system able to generate real web traffic. (navigation path + in page behaviours) Using VM + RDP + Python + Bash + Selenium abstraction
- Create a dynamic demo portal for all worldwide sales (dynamic links with auto context) to facilitate 1st sales demos
- Collaborate with global product marketing to implement all features coming from the "innovation lab" in a demo area
- Demo & enablement for prospects & clients

12.2017  
09.2018

### TINYCLUES - SENIOR SOLUTION CONSULTANT EMEA

- Manage all sales solicitations in Europe (demo, data validation, sale cycle optimisation)
- Built a demo cluster to optimize and automatize customized demos without any Ops solicitation.
- Establish a pre-sales process solicitation
- Participate in all marketing events in Europe
- Create all verticals standard demos for sales

08.2015  
12.2017

### ADOBE - SOLUTION CONSULTANT SPECIALIST

- Managed RFI & RFP answers for AEM & MOBILE solution & CAMPAIGN
- AEM MOBILE technical consultant referent for the SWEMEA (deals won : Vodafone WW - AXA - Airbus - Renault)
- 4 bootcamps contribution. Technical referent for a client on 2 days workshop. Delivered functional POC at the end.
- World Wide Sales Conference - LAS VEGAS: Be part of the international "Demo challenge" on stage. 4 teams selection over the world. Conception, development, presentation to over 5000 Adobe colleagues. Covered topics : Mobile app + on site screen interaction + VR experience <http://bit.ly/2sDBhW9>
- Internal innovation program. Participate in the official innovation Adobe program to develop a VR prototyping software + XD plugin. Workshop in San Francisco to build the project.

06.2014  
08.2015

### EXPERIAN - TECHNICAL PRE-SALES CONSULTANT

- Best EMEA pre-sales (05/14 -> 05/15) with : 900K wining business, 9 opened platforms (40% ratio): Le Monde, Bouygues, Webedia, AuFeminin...
- Elaborated the technical presales role (perimeter, validation, workflow)
- Pre sales analysis of the client's technical situation
- Managed RFI & RFP answers
- Developed an entire e-commerce website for demos. Real time interactions with all Experian products (data quality, CI&T, marketing platform)
- Created the presales demo tools and API documentation
- Data modelling for complex marketing datamart databases
- Technical approval and setup sizing for implementation

05.2013  
06.2014

### AGENCE SOON - TECHNICAL PROJECT MANAGER

- Managed 2 developers & 1 integrator
- Management and coordination of projects sold by the sales
- Management and coordination of implementation tasks for the client onboarding
- Resource management and planning
- Liaising with internal teams and coordinating implementation tasks once
- Liaising with clients and coordinating activities and tasks

06.2012  
05.2013

### TERADATA ECIRCLE - PRE-SALES & SOLUTION ARCHITECT

Pre-sales:

- Pre sales analysis of the client's technical situation
- Technical recommendation of interface with analysis of side effects risks
- Implementation control with if needed addition of editing and/or evolving module
- Pre sales of "French area" for Mid-Market and company & for "Eastern Europe" area. Management in RFI, RFP, Solution draft, quotation (Russia, Poland...)

Solution Architect:

- Modelling of complex projects (situation analysis, architecture design, decision tree, technical requirement, technological requirement)
- Central point EMEA for API's operational implementation (Sync SOAP, Async SOAP, REST, SCP)
- Benchmarking and brief preparation for "Custom Integration"'s setting (script Perl based on writing FTP)
- Contribution to the API's evolution methods (creation of SOAP new methods referring to XSD)
- Understanding and debugging of XML, SOAP, servlet JAVA, CSV encoding methods
- Full project management of Magento's interface module <-> eCircle to create a "standard" module that can be used for all Magento's instances
- Technical trainer (API, relational database) EMEA & US

01.2010

06.2012

## ECIRCLE - SENIOR PROJECT MANAGER

- Managed 2 project managers
- Management of email conflicts (segmentation, delivery, marketing positioning)
- Customizable design of client's database
- Advice and client follow up
- Data interfacing via stream Sync SOAP, Async SOAP, REST, SCP
- Development of emailing strategy
- Product team support on interface projects "3rd part" (Siebel...)

SINCE 01.2009

### FREELANCE

- Website creation in CMS: Wordpress - Magento - Joomla
- Mobile App creation: - IOS - iPhone - IOS - iPad

FROM 02.2009 TO 01.2010

### WEBMASTER

ARTISTS PLUS

FROM 10.2007 TO 02.2009

### INTEGRATOR

TCHAP SII

FROM 08.2006 TO 10.2007

### COFFEE SPECIALIST

NESPRESSO

FROM 08.2005 TO 08.2006

### TECHNICAL SALES

PINNACLE SYS

FROM 09.2004 TO 08.2005

### TECHNICAL SALES

SURCOUF

FROM 11.2002 TO 09.2004

### TECHNICAL SALES

DARTY

FROM 09.2000 TO 08.2002

### HTML INTEGRATOR

PIXELPARK

## SKILLS

### IT LANGUAGES

HTML PHP Objectiv-C  
CSS JAVA XML  
Python PhoneGap JS

### CERTIFICATIONS

[Architecting with GCP](#) (Coursera) including :

- [Fundamentals](#) - [Foundation](#)
- [Core services](#) - [Scaling & automation](#)
- [Containers](#) - [Design & process](#)

### PROTOCOLS

SOAP XSL REST  
BASH Shell

### CMS

AEM Magento Wordpress  
Prestashop Joomla

### OFFICE

Power Point Word Excel

### SOFTWARES

- Xcode - Flash
- Dreamweaver - Cyberduck
- Eclipse - Transmit
- Coda 2 - SoapUI
- InDesign - AfterEffect
- Photoshop - Premiere

### LANGUAGES

- French (mother tongue)
- English (fluent)

## EDUCATION

### 2002 CONCEPTEUR RÉALISATEUR MULTIMÉDIA

Obtained the Diploma of "Concept and multi-media producer" (sandwich course - 2 years)

### 2000 FRENCH BACCALAUREATE (A LEVEL): STT

Module option completed : Administration.

## OTHER COMPETENCIES

Application of all my knowledge to optimise the data schemes. Study and conception of "middleware" within "non standard" interface. Study of architecture through the lens of project implementation.

## OTHERS & LEISURE

Self-taught: Studying new programming languages, protocols and implementation of applications.

Escape Games (created a website and mobile app (IOS + Android) on this topic: reference all France escapes games + reviews + public contribution)

Music: Electro, Funk, Jazz